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Thursday, June 22, 2006

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**Purchasing Service Agreement** RECOMMENDATION FOR COUNCIL ACTION

Subject: Authorize award, negotiation and execution of a 12-month service agreement with DUNCAN, WEINBERG, GENZER & PENBROKE, PC, Washington, DC, for public power consultant services in an amount not to exceed \$120,000, with two 12-month extension options in an amount not to exceed \$120,000 per option, for a total contract amount not to exceed

Amount and Source of Funding: Funding in the amount of \$30,000 is available in the Fiscal Year 2005-2006 Approved Operating Budget of Austin Energy. Funding for the remaining nine months of the original contract period and extension options is contingent upon available funding In future budgets.

Fiscal Note: There is no unanticipated fiscal impact. A fiscal note is not required.

Additional Backup Material (click to open)

No Attachments Available

**\$**360,000.

For More Information: Carole Cameron, Purchasing Mgr. 322-6155

Purchasing Language: Only proposal received.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This service agreement will provide Austin Energy with experienced legislative consulting services to assist in representing the interests of and development of national legislation and rules (I.e. FERC) affecting public power utilities and environmental programs. The consultant has professional relationships and experience necessary to identify areas of interest and concern in proposed legislation and rule-making. The consultant will also assist in the development of the Plug-in Hybrid vehicle market. The consultant will work closely with Austin Energy to define priorities in electric and environmental legislation, evaluate opportunities, and create innovative strategies to protect the utility's interests.

MBE/WBE solicited: 0/0 MBE/WBE responded: 0/0

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## PROPOSAL ANALYSIS

a. Only proposal received. Other potential proposers were contacted regarding their lack of response to the solicitation. Several firms responded that they had no interest.

b. Fifteen notices were sent. One solicitation was issued. One proposal was received. There are no known MBEs and WBEs for this commodity code.

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c. The pricing offered represents a 35% increase to the last contract awarded in March 2003. The same vendor won the contract previously. The vendor felt they had underbid the project previously, but they did comply with the bld and honored their pricing. This bid is based on the same scope, but is also based on hourly rates rather than a "fixed lump sum amount" as was done previously. The company indicated that this contract pricing represents a truer understanding of their costs. Austin Energy will only pay for work hours performed on an as needed basis.

## APPROVAL JUSTIFICATION

- a. Only proposal received.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the internet.